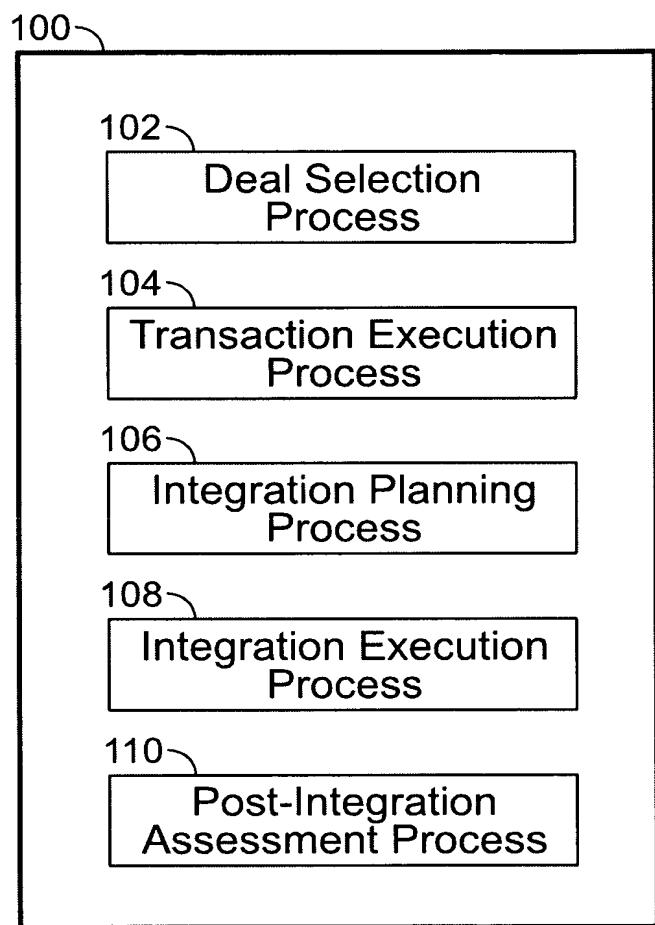


FIG. 1



**FIG. 2**

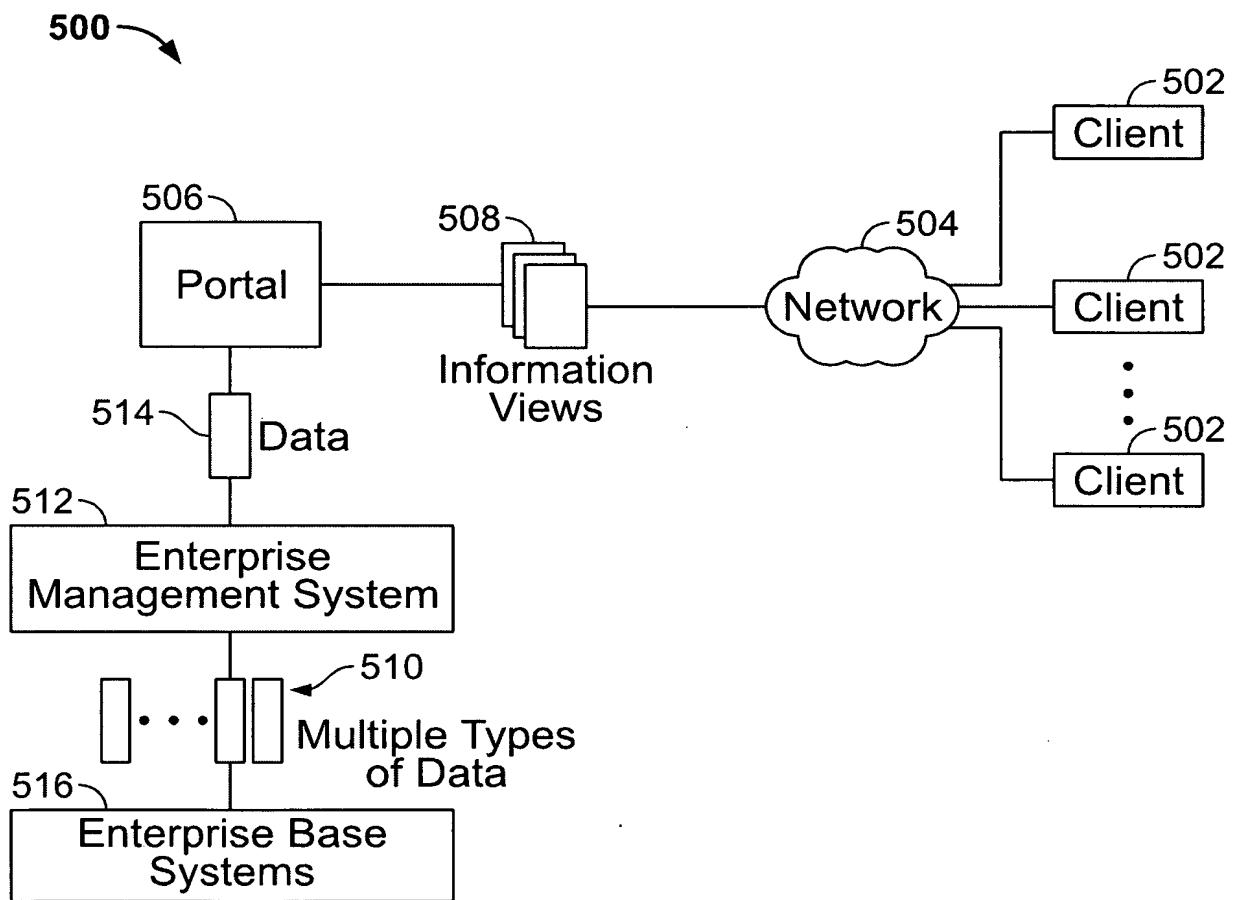


FIG. 3

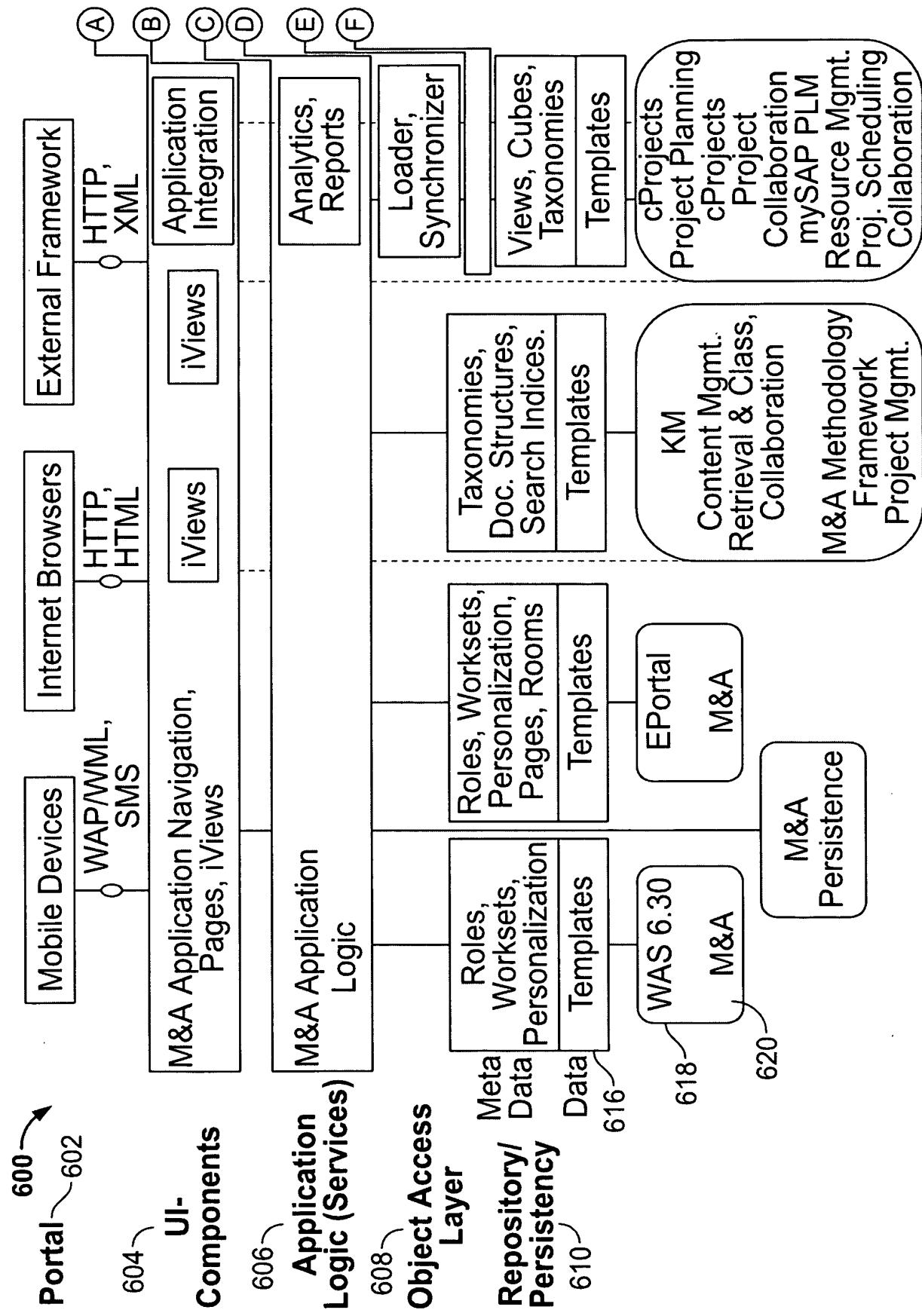


FIG. 4A

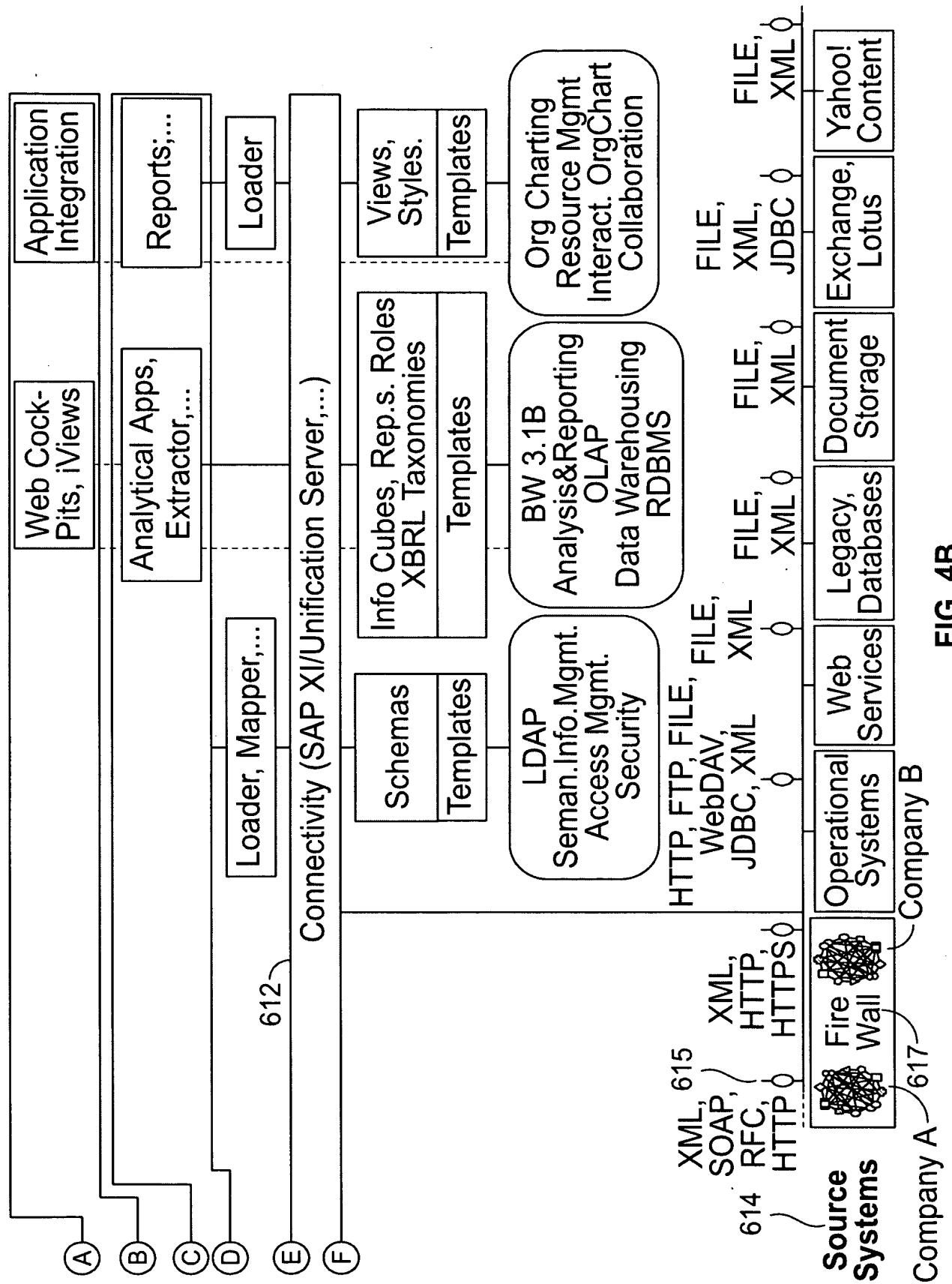


FIG. 4B

1200 →

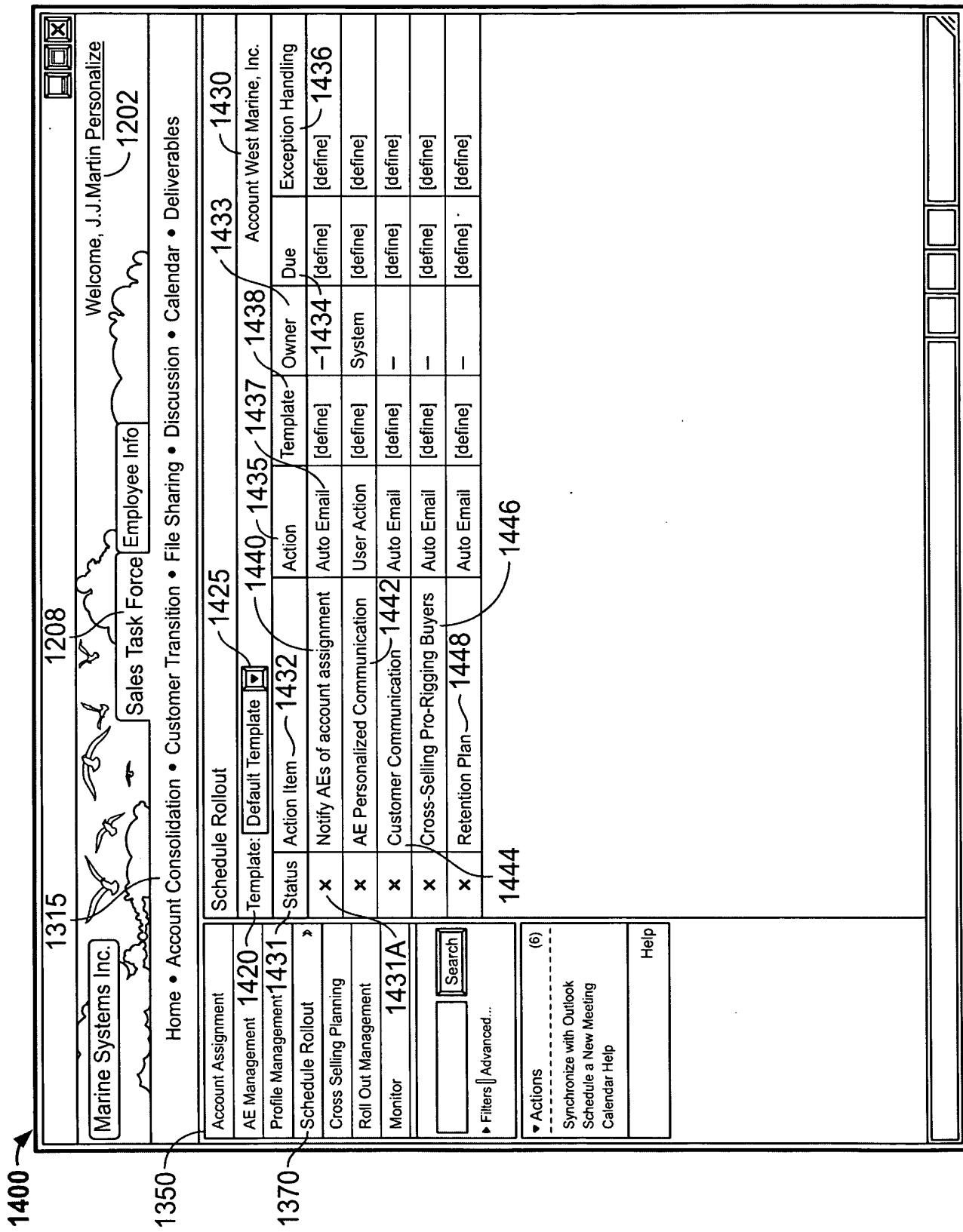
5  
FIG.

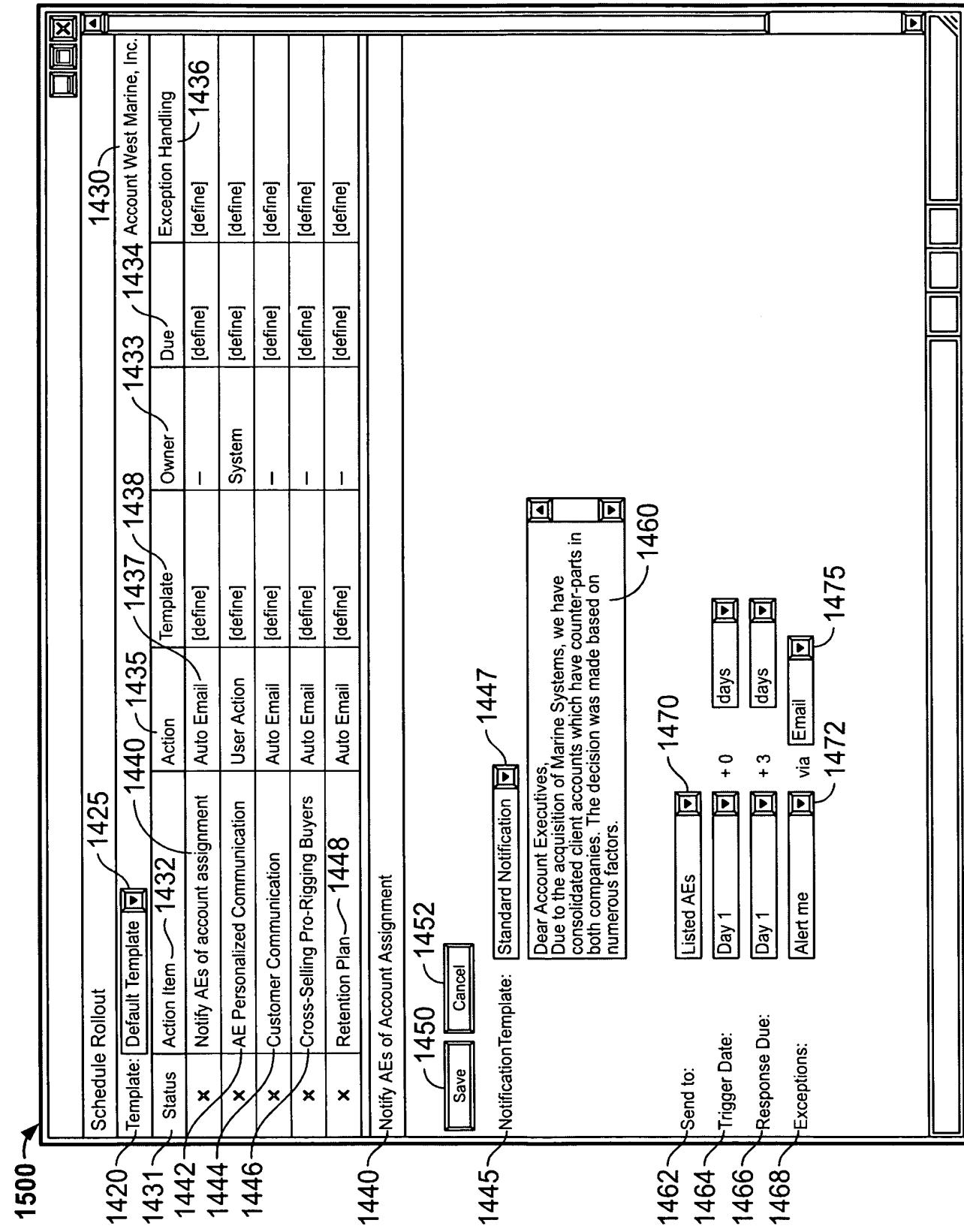
1200

FIG. 5A

1300

6  
FIG.





1600 →

1605	Action Planning: Speedial Western Region Top 10% Accts			
1620	Short Assimilation			
1622	<input type="button" value="Add New Action Item"/> <input type="button" value="Save Reference Model"/>			
1631	1624			
1442	Status	Action Item	1632	
1444	x	Account consolidation & assignment	1640	
1446	x	AE Personalized Communication	Type	
1627	x	Customer Communication	Template	
1625	x	Cross-Sell Opportunities	Owner	
1640	x	Retention Plan	Due	
1645	<input type="button" value="Save"/> <input type="button" value="Cancel"/>			
1662	Send to:			
1664	Trigger Date:			
1667	Day 1	+ 0	days	
1668	Response Due:	Day 1	+ 3	days
1669	Exceptions:	Alert me	via Email	1672
1670	<input type="button" value="Listed AEs"/>			
1675	<input type="button" value="1660"/>			
1682	<input type="button" value="1684"/>			
1684	Accounts Addressed/Consolidated 1 of 12 → Go to Account Consolidation			
1685	Dear Account Executives, Due to the acquisition of Marine Systems, we have consolidated client accounts which have counter-parts in both companies. The decision was made based on numerous factors.			
1686	<input type="button" value="1670"/>			
1687	<input type="button" value="1675"/>			

FIG. 9



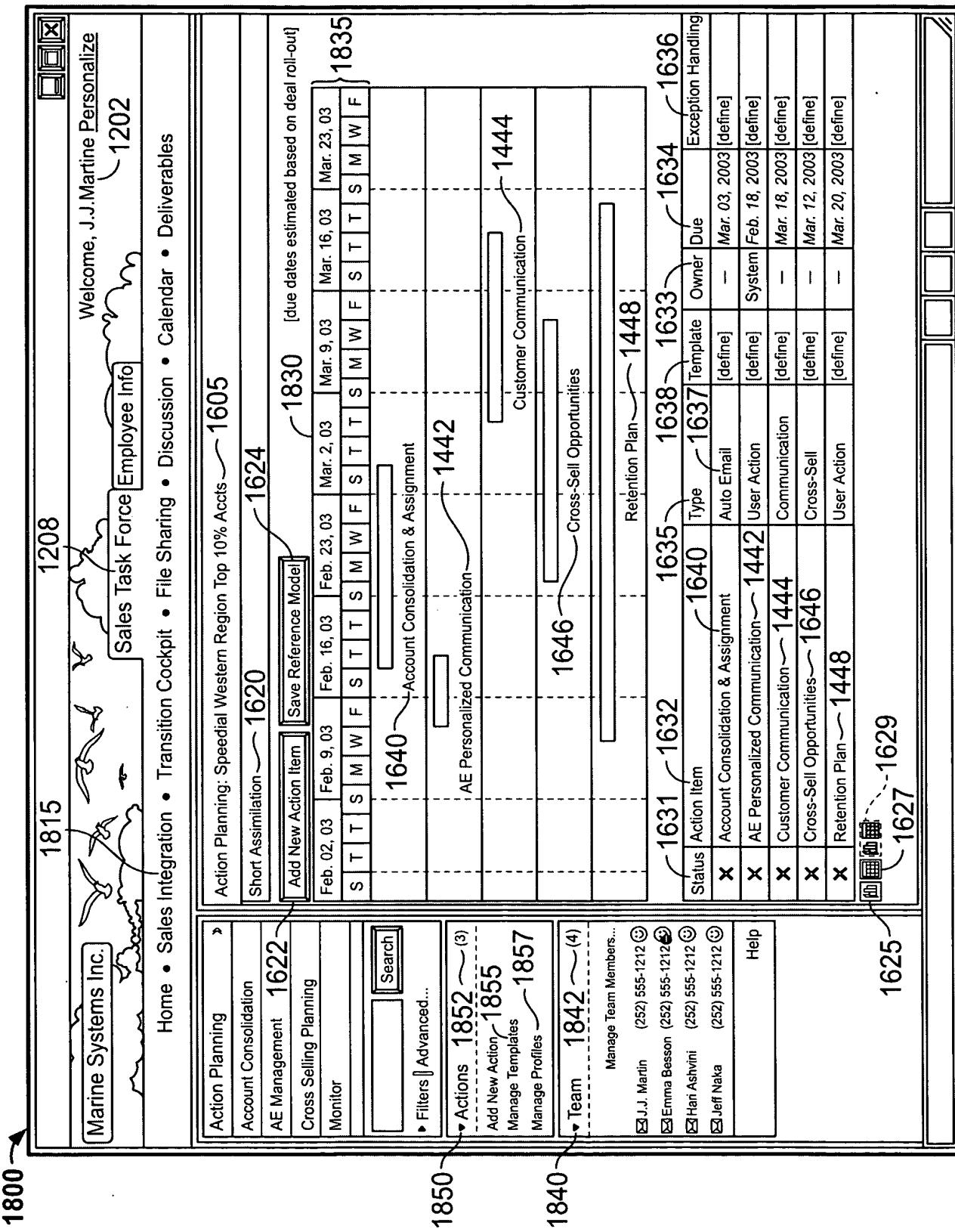


FIG. 11

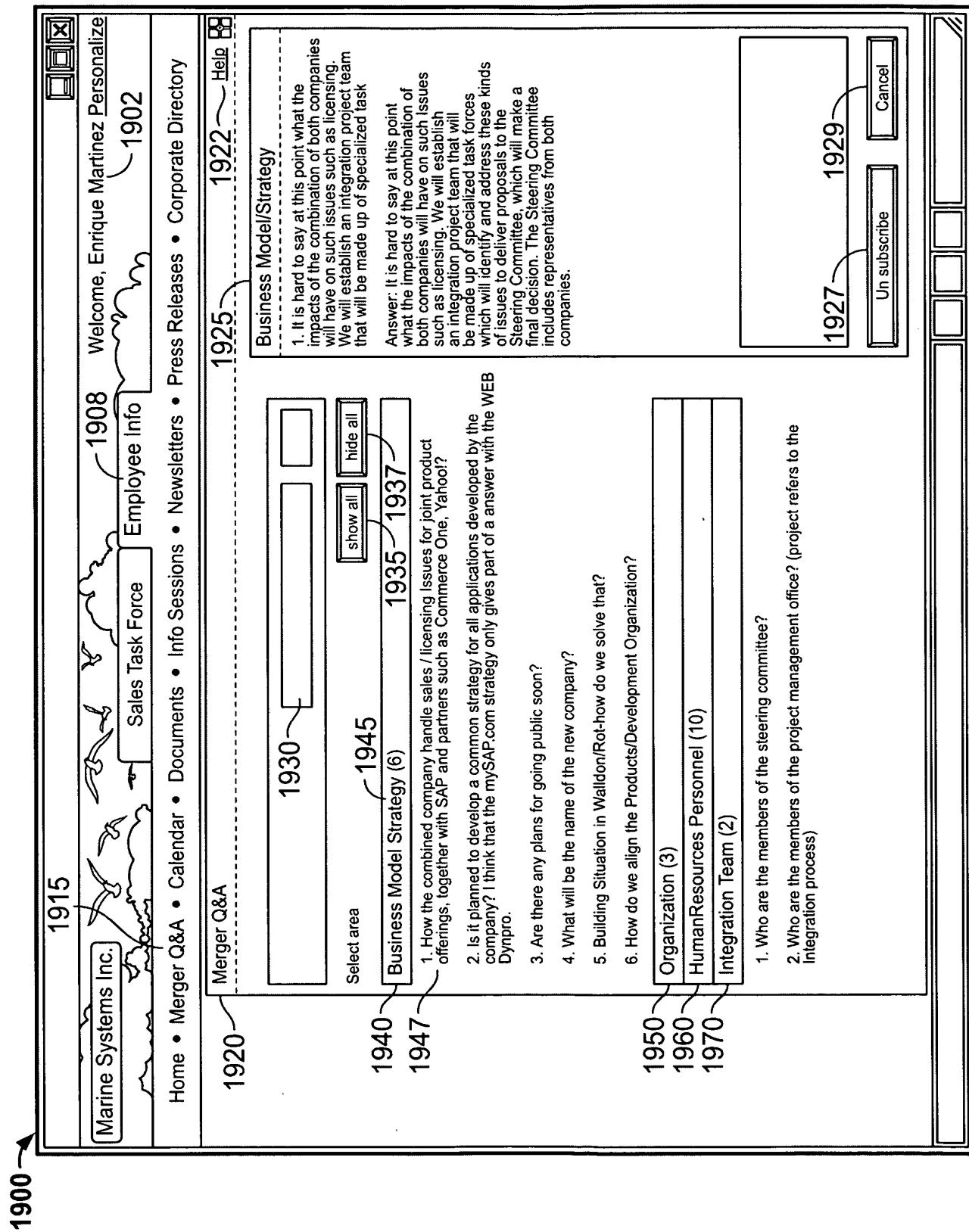


FIG. 12